CREDIT RISK !!! HARRIS REPORT FROM REP AGENCY TEL# 703-516-9399 CREDIT ADVISORY: ORDER WORKSHEET **REP**: 493683 \$\$\$ TRF# \$\$\$ MOD# 0: UNAPPROVED REV #1

REP HEADLINE# 6305947

SEP21/12 13.22 ** WFSB-TV ***

* * *

**CHANGES*

703-516-9680

FAX#

SALESMAN (H) THILEY ANNE BRAUNSCHEIDEL HEATHER OFF.# SALES PRSN WA-BUYER NAME REP.# 306 SULTE N N N ADV. NAME POLI/L MCMAHON/R/SEN/CT SERVICES, 600 FAIRMOUNT AVENUE, MD 21286 MEDIA AGY. NAME MENTZER TOWSON # # AGK ADV

LOCAL CLASS: NATE. INVOICE) ORDER, (LINE) COMMENTS: CONTRACT # 6305947 EST#1312 SENA LINDA MCMAHON 4 ORDER PRDCT

CO-OP BILLING NEEDED WK-1 SEP24/12 FLIGHT DATES SEP18/12

TAX STATE Υ CITY

. 22

13

DATE SEP21/12

REGIONAL

18 LNS 15, 17, 1 SPOT : ORDER NEW TIL REVISED REMOVED

REP:

CASH IN ADVANCE SCHEDULE **** HS A SHEE **** C Z SON

THANKS, MIKE FOR HEATHER

PLS CFM

AGENCY IDB #1021 STATIONS USING ELECTRONIC INVOICING -ALL

AN ELECTRONIC INV.WEBSITE "EMEDIA TRADE-INVOICING" IS ALSO AVAILBLE FOR THIS AGENCY. THE IDB# FOR THE WEBSITE IS: EMT12009

IDB#1021 TV INVOICE#9912736

	: TOTL:	SPTS:	
	DAYS		
	VEEX	TVVI	
	END : SPTS: WEEK :	DATE : /WK: INVT :	
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\$2,000.00

0 AGENCY PRODUCT CODE = 1000P-1100P Ø H Si

PERSON OF INTEREST PERSON OF INTEREST PROGRAM : PROGRAM

REP HEADLINE# 6305947 TRF# 493683 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

FAX# 703-516-9680 CREDIT RISK !!!
HARRIS REPORT FROM REP
CHANGES REF: TEL# 703-516-9399 CREDIT ADVISORY: AGENCY ORDER WORKSHEET

SEP21/12 13.22 *** WFSB-TV ***

1											
H L L L L L L L L L L L L L L L L L L L	LINE#: KEP : CD:	TIME PERIOD : LGTH : SEC	: LGTH	SEC :	RATE	: START : DATE	: END	S.	WEEK :	DAYS	: TOTL:
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WHPX 0% WCCT 08 WCTX 18 WTIC 16% WVIT 26% WTNH 21% CABL 0% WFSB 36% MARKET TOTALS \$260,833

ACCURATE SHARES

SVC- NSI DEMOS- RA35+*

L-LENGTH M-MAKEGOOD N-PROGRAM NAME DE-DELETE E-EFF DATES C-CANCELLED B-BUY TYPE MOD CODE A-ADD

*-MULTIPLE Z-COMMENTS Y-DAYS X-LATE T-TIME S-SPOTS PER WEEK R-RATE Q-PAID PGM P-CLASS, PLAN, SECT

CONTRACT



WFSB 333 Capital Blvd Rocky Hill, CT 06067 (860)728-3333

And:

Mentzer Media Services, Inc. 600 Fairmount Avenue Suite 306 Towson, MD 21204

	r				
	Contract / Re	vision	<u>Alt</u>	Order	<u>#</u>
	493683	1	063	305947	
Product					
LINDA MCMAHDN 4 SEN	Α				
Contract Dates	Estimate #			***************************************	
09/18/12 - 09/24/12	1312				
Advertiser			Origina	al Date	/ Revision
McMahon for Senate			09/24	4/12	/ 09/24/12
	Billing Cycle	Billing	Calenda	a <u>r</u>	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Station	Accour	nt Execu	<u>ıtive</u>	Sales Office
	WFSB	Heathe	r Uttley		HRP-WASHING
	Special Hand	ling			
	<u>Demographic</u>				
	Adults 35+				
	IDB#	Advertis	ser Cod	<u>e</u>	Product Code
	1021				
	Agency Ref		Adv	ertiser	Ref
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		Spots/			
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week	Rate Typ	e Spots	Amount
1 WFSB 09/18/12 09/21/12 Eyewitness News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -TWTF 4	6am - 6:30am <u>Rate</u> \$900.00	:30	NN	. 4	\$3,600.00
2 WFSB 09/18/12 09/21/12 CBS: THE EARLY SHOW <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -TwTF 8	7am - 9am <u>Rate</u> \$200.00	:30	NN	8	\$1,600.00
3 WFSB 09/18/12 09/21/12 Eyewitness News <u>Start Date End Date Weekdays Spots/Week</u> Week: 09/17/12 09/23/12 -TwTF 4	12pm - 12:30PM <u>Rate</u> \$600.00	:30	NM	4	\$2,400.00
4 WFSB 09/18/12 09/21/12 4p-5p Dr. Oz <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -TWTF 6	4pm-5pm <u>Rate</u> \$300.00	:30	NM	6	\$1,800.00
5 WFSB 09/18/12 09/21/12 Eyewitness News Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 "TWTF 4	5pm - 5:30pm <u>Rate</u> \$1,500.00	:30	NM	4	\$6,000.00
6 WFSB 09/18/12 09/21/12 Eyewitness News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -TwTF 4	5:30pm - 6pm <u>Rate</u> \$1,500.00	:30	NM	4	\$6,000.00
7 WFSB 09/18/12 09/21/12 Eyewitness News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -TWTF 4	6pm - 6:30pm <u>Rate</u> \$2,100.00	:30	MM	4	\$8,400.00
8 WFSB 09/18/12 09/21/12 Inside Edition Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 -TWTF 4	7pm - 7:30pm <u>Rate</u> \$1,200.00	:30	NM	4	\$4,800.00
9 WFSB 09/18/12 09/21/12 Entertainment Tonight Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 -TWFF 4	7:30pm - 8pm <u>Rate</u> \$1,200.00	:30	NM	4	\$4,800.00
10 WFSB 09/18/12 09/21/12 Eyewitness News <u>Start Date End Date Weekdays Spots/Week</u> Week: 09/17/12 09/23/12 -TWTF 4	5am - 5:30am <u>Rate</u> \$450.00	:30	NM	4	\$1,800.00
11 WFSB 09/18/12 09/21/12 Eyewitness News Start Date End Date Weekdays Spots/Week	5:30a - 6am <u>Rate</u>	:30	NM	4	\$2,400.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WFSB 333 Capital Blvd Rocky Hill, CT 06067 (860)728-3333

Contract / Revision Alt Order # 493683 06305947 **Contract Dates** Product Estimate # 09/18/12 - 09/24/12 LINDA MCMAHON 4 SE1312

Advertiser Original Date / Revision 09/24/12 / 09/24/12 McMahon for Senate

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Туре	Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 -TWTF 4	<u>Rate</u> \$600.00				
12 WFSB 09/18/12 09/22/12 Eyewitness News Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 -TWTFS- 5	11PM - 11:35PM <u>Rate</u> \$1,200.00	:30	NM	5	\$6,000.00
13 WFSB 09/18/12 09/18/12 NCIS <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -2 2	8pm-9pm <u>Rate</u> \$4,500.00	:30	NM	2	\$9,000.00
14 WFSB 09/18/12 09/18/12 CBS Prime Special <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -1 1	M-SU 8-11p <u>Rate</u> \$1,500.00	:30	NM	1	\$1,500.00
N 15 WFSB 09/20/12 09/20/12 Person of Interest Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/123 3	10pm - 11pm <u>Rate</u> \$2,000.00	:30	NM.	2	\$4,000.00
Spot Ch Date Range Description 1 WFSB 09/17/12-09/23/12 Person of Interest Credited	Start/End Time 10pm - 11pm	Weekdays Length Rate Th :30 \$2,000.00	Type NM		
16 WFSB 09/21/12 09/21/12 Undercover Boss Start Date	8pm - 9pm <u>Rate</u> \$1,200.00	:30	NM	3	\$3,600.00
N 17 WFSB 09/21/12 09/21/12 CSI: NY <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/123 3	9pm - 10pm <u>Rate</u> \$1,200.00	:30	NM	2	\$2,400.00
Spot Ch Date Range Description 3 WFSB 09/17/12-09/23/12 CSI: NY Credited	Start/End Time 9pm - 10pm	<u>Weekdays</u> <u>Length</u> <u>Rate</u> F :30 <i>\$1,200.00</i>	<u>Type</u> NM		
N 18 WFSB 09/21/12 09/21/12 Blue Bloods <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/123 3	10pm - 11pm <u>Rate</u> \$1,500.00	:30	NM	2	\$3,000.00
Spot Ch Date Range Description 3 WFSB 09/17/12-09/23/12 Blue Bloods Credited	Start/End Time 10pm - 11pm	<u>Weekdays Length Rate</u> F: :30	<u>Type</u> <i>NM</i>		
19 WFSB 09/22/12 09/22/12 Eyewitness News Weekend Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 1- 1	6am - 7am <u>Rate</u> \$350.00	:30	NM	1	\$350.00
20 WFSB 09/22/12 09/22/12 7a-9a Sat. Eyewitness New Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 2- 2	7am-9am <u>Rate</u> \$450.00	:30	NM.	2	\$900,00
21 WFSB 09/22/12 09/22/12 CSI Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 2- 2	8pm - 9pm <u>Rate</u> \$900.00	:30	NM	2	\$1,800.00
22 WFSB 09/22/12 09/22/12 Criminal Minds Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 2- 2	9pm - 10pm <u>Rate</u> \$900.00	:30	NM	2	\$1,800.00
23 WFSB 09/22/12 09/22/12 48 Hours Mystery <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/122- 2	10pm - 11pm <u>Rate</u> \$900.00	:30	NM	2	\$1,800.00
24 WFSB 09/23/12 09/23/12 Eyewitness News Weekend Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 2 2	6am - 7am <u>Rate</u> \$350.00	:30	NM	2	\$700.00

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39 WFSB 09/24/12

40 WFSB 09/24/12

41 WFSB 09/24/12

Start Date

Week: 09/24/12

Week: 09/24/12

Start Date

09/24/12

09/24/12

09/24/12

End Date

09/30/12

End Date

09/30/12

Inside Edition

Entertainment Tonight

Eyewitness News

Spots/Week

Spots/Week

Weekdays

Weekdays

WFSB 333 Capital Blvd Rocky Hill, CT 06067 (860)728-3333

Advertiser Original Date / Revision

McMahon for Senate 09/24/12 / 09/24/12

Spots/

Ch Start Date End Date Description *Line Start/End Time Length Week Days Rate Type Spots Amount Start Date End Date Weekdays Spots/Week 25 WFSB 09/23/12 09/23/12 7a-9a Sun Eyewitness News 7am-9am :30 NM 2 \$900.00 Start Date End Date Weekdays Spots/Week Rate Week: 09/17/12 09/23/12 2 \$450.00 Face the Nation/ Face the Str10:30am - 11:30am 26 WFSB 09/23/12 09/23/12 :30 NM \$350.00 Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 1 \$350.00 27 WFSB 09/23/12 09/23/12 Jets Football 1:00pm - 7:00pm :30 NM \$3,200.00 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/17/12 09/23/12 \$1,600.00 2 WFSB 09/23/12 09/23/12 Delayed 60 Minutes 730-830p :30 NM 1 \$7,200.00 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/17/12 09/23/12 \$7,200.00 1 -830-930p 29 WFSB 09/23/12 09/23/12 Delayed 830-930p :30 NM 1 \$1,800.00 End Date Spots/Week Start Date Weekdays Rate Week: 09/17/12 09/23/12 \$1,800.00 30 WFSB 09/23/12 Delayed The Good Wife 930-1030p 09/23/12 :30 NM 2 \$3,600.00 End Date Weekdays Start Date Spots/Week Rate Week: 09/17/12 09/23/12 \$1,800.00 1030-1130p WFSB 09/23/12 09/23/12 Delayed The Mentalist :30 NM 2 \$3,200.00 End Date Start Date <u>Weekdays</u> Spots/Week Rate Week: 09/17/12 09/23/12 \$1,600.00 09/24/12 32 WFSB 09/24/12 Eyewitness News 6am - 6:30am :30 NM 1 \$900.00 Start Date End Date Spots/Week <u>Weekdays</u> Rate Week: 09/24/12 09/30/12 \$900.00 33 WFSB 09/24/12 09/24/12 CBS: THE EARLY SHOW 7am - 9am :30 NM 2 \$400.00 **End Date** Start Date Weekdays Spots/Week Rate Week: 09/24/12 09/30/12 \$200.00 2 WFSB 09/24/12 09/24/12 Eyewitness News 12pm - 12:30PM :30 NM \$600.00 Start Date End Date Weekdays Spots/Week Rate Week: 09/24/12 \$600.00 09/30/12 35 WFSB 09/24/12 09/24/12 4p-5p Dr. Oz 4pm-5pm :30 NM \$300.00 1 Start Date End Date Spots/Week <u>Weekdays</u> Rate Week: 09/24/12 09/30/12 \$300.00 36 WFSB 09/24/12 09/24/12 Eyewitness News 5pm - 5:30pm :30 NM 1 \$1,500.00 Start Date End Date Weekdays Spots/Week Rate Week: 09/24/12 \$1,500.00 09/30/12 WFSB 09/24/12 09/24/12 Eyewitness News 5:30pm - 6pm :30 NM 1 \$1,500.00 Start Date End Date Weekdays Spots/Week Rate \$1,500.00 Week: 09/24/12 09/30/12 38 WFSB 09/24/12 09/24/12 Eyewitness News 6pm - 6:30pm :30 NM 1 \$2,100.00 **End Date** Spots/Week Start Date Weekdays Rate Week: 09/24/12 09/30/12 \$2,100.00 1

(* Line Transactions: N = New, E = Edited, D = Deleted)

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\$1,200.00

\$1,200.00

\$450.00

7pm - 7:30pm

\$1,200.00

7:30pm - 8pm

\$1,200.00

5am - 5:30am

Rate

Rate

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WFSB 333 Capital Blvd Rocky Hill, CT 06067 (860)728-3333

Contract / Revision Alt Order # 493683 06305947 Contract Dates Product Estimate # 09/18/12 - 09/24/12 LINDA MCMAHON 4 SE 1312

<u>Advertiser</u> Original Date / Revision 09/24/12 / 09/24/12 McMahon for Senate

thing Oh Charl Date Find Date Description	Charle I Final Time	Spots/	T (D	A
*Line Ch Start Date End Date Description Start Date	Start/End Time Rate	Days Length Week Rate	Type S	opots	Amount
Week: 09/24/12 09/30/12 1 1	\$450.00				
42 WFSB 09/24/12 09/24/12 Eyewitness News Start Date End Date Weekdays Spots/Week	5:30a - 6am Rate	:30	MM	1	\$600.00
Week: 09/24/12 09/30/12 1 1	\$600.00				
43 WFSB 09/24/12 09/24/12 Eyewitness News	11PM - 11:35PM	:30	NM	1	\$1,200.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12 1 1	<u>Rate</u> \$1,200.00				
44 WFSB 09/24/12 09/24/12 Hawaii 5-0	10pm - 11pm	:30	MM	1	\$5,000.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12 1 1	<u>Rate</u> \$5,000.00				
45 WFSB 09/18/12 09/21/12 430A EYEWITNESS NEW		:30	NM	4	\$200.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 09/17/12 09/23/12 "TWTF" 4 46 WFSB 09/23/12 09/23/12 M-SU Delayed News	\$50.00 Delayed News	:30	NM	1	\$1,200.00
Start Date End Date Weekdays Spots/Week	Rate	.00	11111	•	\$1,200.00
Week: 09/17/12 09/23/121 1	\$1,200.00	- 22	- ,,,,		** *** **
47 WFSB 09/18/12 09/21/12 Eyewitness News Start Date End Date Weekdays Spots/Week	6:30am - 7am <u>Rate</u>	:30	MM	4	\$3,600.00
Week: 09/17/12 09/23/12 -TWTF 4	\$900.00	· · · · · · · · · · · · · · · · · · ·			
48 WFSB 09/18/12 09/21/12 10am-11am Start Date End Date Weekdays Spots/Week	10am - 11am Rate	:30	NM	4	\$1,600.00
Week: 09/17/12 09/23/12 -TWTF4	\$400.00				
49 WFSB 09/24/12 09/24/12 Eyewitness News	6:30am - 7am	:30	NM	1	\$900.00
Start Date End Date Weekdays Spots/Week Week: 09/24/12 09/30/12 1 1	<u>Rate</u> \$900.00				
50 WFSB 09/24/12 09/24/12 10am-11am	10am - 11am	:30	NM	1	\$400.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/24/12 09/30/12 1 1	<u>Rate</u> \$400.00				
51 WFSB 09/19/12 09/21/12 Eyewitness News	6am - 6:30am	:30 .	NM	3	\$2,700.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12WTF 3	<u>Rate</u> \$900.00				
52 WFSB 09/19/12 09/21/12 CBS: THE EARLY SHOW	<u>·</u>	:30	NM	4	\$800.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	.00		•	φοσο.σσ
Week: 09/17/12 09/23/12WTF 4	\$200.00	:30	- 1114		2222.22
53 WFSB 09/19/12 09/21/12 4p-5p Dr. Oz <u>Start Date End Date Weekdays Spots/Week</u>	4pm-5pm <u>Rate</u>	.30	NM	1	\$300.00
Week: 09/17/12 09/23/12WTF 1	\$300.00				
54 WFSB 09/19/12 09/21/12 Inside Edition Start Date End Date Weekdays Spots/Week	7pm - 7:30pm <u>Rate</u>	:30	NM	3	\$3,600.00
Week: 09/17/12 09/23/12WTF 3	\$1,200.00				
55 WFSB 09/19/12 09/21/12 Entertainment Tonight	7:30pm - 8pm	:30	NM	3	\$3,600.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 09/17/1209/23/12WTF3	<u>Rate</u> \$1,200.00				
56 WFSB 09/19/12 09/21/12 Eyewitness News	5:30a - 6am	:30	МИ	3	\$1,800.00
Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12WTF 3	<u>Rate</u> \$600.00				
57 WFSB 09/19/12 09/22/12 Eyewitness News	11PM - 11:35PM	:30	NM	3	\$3,600.00
Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 WTFS- 3	<u>Rate</u> \$1,200.00				
	¥.,===.00		J.		

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09/24/12 / 09/24/12



WFSB 333 Capital Blvd Rocky Hill, CT 06067 (860)728-3333

	Contract / Revision 493683 /	Alt Order # 06305947
Contract Dates 09/18/12 - 09/24/12	Product LINDA MCMAHON 4	Estimate # SE1312
Advertiser	Ori	iginal Date / Revision

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Туре	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
58 WFSB 09/19/12 09/21/12 430A EYEWITNESS NEWS <u>Start Date End Date Weekdays Spots/Week</u> Week: 09/17/12 09/23/12wTF 3	430-5A <u>Rate</u> \$50.00	:30	NM	3	\$150.00
59 WFSB 09/19/12 09/21/12 Eyewitness News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12WTF 1	6:30am - 7am <u>Rate</u> \$900.00	:30	NM	1	\$900.00
		Totals		142	\$143,000.00

McMahon for Senate

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/24/12	142	\$143,000.00	\$121,550.00
Totals	142	\$143,000.00	\$121,550.00